**REFERENCE CHECK FORM**

**State of Indiana Contact:**

Mark Hempel

Director of Account Management

Indiana Department of Administration

mhempel[@idoa.IN.gov](mailto:jhelmer@idoa.in.gov)

Phone: 317-232-2498

RFP 20-058 for  
 Automated Door Operator Support

Response Due Date on or before:

**February 6, 2020 at 3:00 PM EST**

**INSTRUCTIONS: You have been asked by the vendor listed below to provide a reference as they are responding the current solicitation with the state of Indiana. This is a standard form created by the state of Indiana and your input is very much appreciated. During this competitive process, a representative from the state of Indiana, may contact you directly for more detail. If you have any questions, please contact the state of Indiana contact listed in the box in the top left side of the form.**

**Please provide the information requested below and submit this reference check form to:**

[**idoareferences@idoa.in.gov**](mailto:idoareferences@idoa.in.gov) **or addressed to:**

**In support of RFP 20-058**

**Procurement Division**

**402 West Washington Street, Room W468**

**Indianapolis, IN 46204**

**VENDOR NAME**

|  |
| --- |
| ARCHITECTURAL GLASS & METAL CO., INC. |

**REFERENCE CONTACT INFORMATION**

|  |  |
| --- | --- |
| **Reference Company Name** | Architectural Glass & Metal CO, INC. |
| **Contact Name** | Greg Young |
| **Contact Title** | President AGM |
| **Company Mailing Address** | 6334 E 32nd Court |
| **Company City, State, Zip** | Indianapolis, IN 46226 |
| **Company Website Address** | [www.agmcompany.com](http://www.agmcompany.com) |
| **Contact Telephone Number** | 317-545-2401 |
| **Contact Fax Number** | 317-545-2131 |
| **Contact Email** | [gyoung@agmcompany.com](mailto:gyoung@agmcompany.com) |
| **Industry of Company** | Commercial Glass & Glazing Company |

QUESTIONS: Please provide a response to each of the questions listed below regarding the vendor listed above.

1. If you decline to provide a reference, please indicate that below and provide any comments you would be willing to share regarding the reason.

|  |
| --- |
| N/A |

1. Does the vendor currently provide your company with server products?

|  |
| --- |
| N/A |

1. How long did you/have you and/or members of your team worked with the vendor? Please provide the specific dates of service.

|  |
| --- |
| 14 Years |

1. What was the vendor's turnover rate? If high or medium, what were the causes?

|  |
| --- |
| N/A |

1. With what type of internal and external stakeholders did the vendor have to communicate with?

|  |
| --- |
| President, Chief Financial Officer, General Manager, Project Manager |

1. Has the vendor been cited for any financial audit issues? If you are able to, please describe the issue briefly, and any corrective actions required. Did the vendor ultimately address the issue(s) in a satisfactory manner?

|  |
| --- |
| No |

1. Has the vendor been subject to any requests for corrective action to cure performance issues? If you are able to, please describe the issue briefly, and any corrective actions required. Did the vendor ultimately address the issue(s) in a satisfactory manner?

|  |
| --- |
| No |

1. Would you rate your experience with the quality of services/work provided by vendor as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior |

1. Would you rate the vendor's knowledge of your business as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior |

1. Would you rate the overall quality of the vendor’s staff as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior |

1. Would you describe the quality of the vendor’s engagement and communication with stakeholders (internal and external) throughout the project as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior |

1. Would you rate the vendor’s ability to provide appropriate staff and resources for the project, as needed, at all times as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior – Excellent quality, Experienced techs |

1. Would you rate the vendor's performance regarding cost and/or schedule overruns on the project as poor, satisfactory, or superior? Please elaborate on why you are giving the vendor this rating.

|  |
| --- |
| Superior – No issues |

1. Are there any other topics you believe Indiana should consider during its reference evaluation or comments you would like to share?

|  |
| --- |
| Great Indiana-based Regional Company |

1. Would your overall rating of the vendor be poor, satisfactory, or superior?

|  |
| --- |
| Superior |